

*de antonio* | CLUB MALLORCA  
YACHTS



# THE CONCEPT

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An **exclusive** club that offers the **best of both worlds**: the prestige of owning a top-tier boat and the freedom of effortless enjoyment

*The finest yachting lifestyle, **simplified.***

Membership in the De Antonio Yachts Club embodies the essence of true luxury, offering **unique, tailored**, and, above all, **exclusive experiences**

*True luxury lies in the seamless blend of tangible elements and the emotions they evoke.*

## HIGH VALUE FOR INDIVIDUAL MEMBERS

*It's all about exclusivity*

**An effortless experience** to enjoy the unique yachting lifestyle without any of the usual complications and high investments

**Personalized, exclusive experiences** designed to offer unique nautical adventures tailored to your preferences

**Exclusive social events** with a vibrant community, organized by De Antonio Yachts and other top-tier lifestyle brands

**Tailored, professional advice** to customize your experience and learn all aspects of boat ownership

**Seamless maintenance and boat care services** to ensure your yacht is always available in pristine conditions



## HIGH VALUE FOR CORPORATES

*It's all about exclusivity*

**A powerful incentive** to boost motivation and loyalty among employees and clients

**Memorable corporate events** at sea to celebrate achievements and strengthen team bonds ...

**... at affordable costs** - significantly lower than comparable high-end experiences

**Skipper** always included – with **safety first!**

**A chance to co-brand** with De Antonio Yachts, enhancing your corporate image and association with an exciting, lifestyle brand

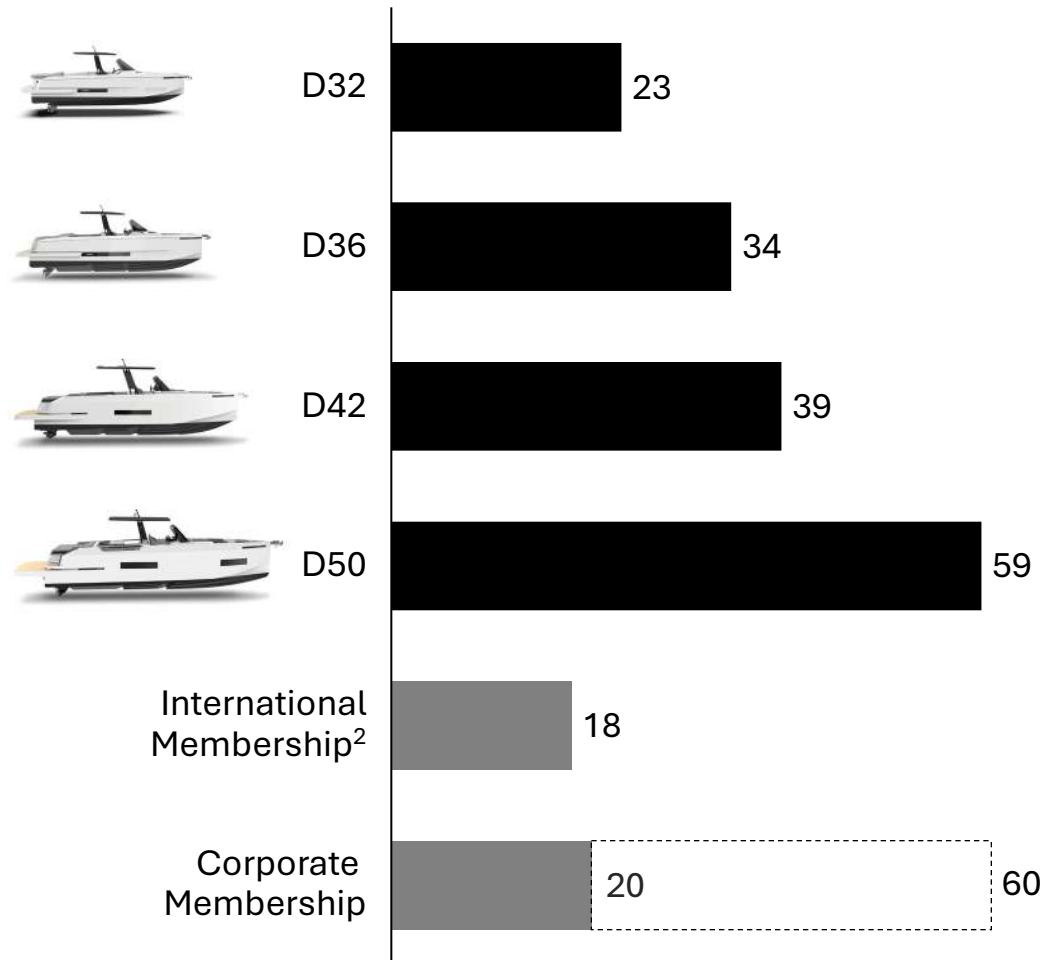




# THE ECONOMICS

# ANNUAL MEMBERSHIP FEES<sup>1</sup>

'000 €



**Fees include mooring, maintenance, insurance, cleaning and refuelling services**, and exclude optional services (skipper, water toys...) and consumables<sup>3</sup> (fuel and engine hours exceeding 50 hours per year<sup>4</sup>)

**Local members** may access **one** sole and exclusive **DAY Club**, and assign **1 co-member** within his family group

**International members** may choose up to **4 additional Clubs**, with up to 20 annual bookings of a **D36 yacht**

**Corporate fees to be discussed** in function of the services catered. **Corporates** may have **up to 5 registered members** and a **skipper** assigned for every single booking

**Investing members** –DAY boat owners who assign their use and management to a DAY Club– will have the **same rights and obligations as Local members**

<sup>1</sup> For 2025, including Value-Added Taxes

<sup>2</sup> International membership paid on top of local membership fee

<sup>3</sup> Consumables will be managed and recharged via virtual accounts

<sup>4</sup> Normal annual use is ~25 hours per boat



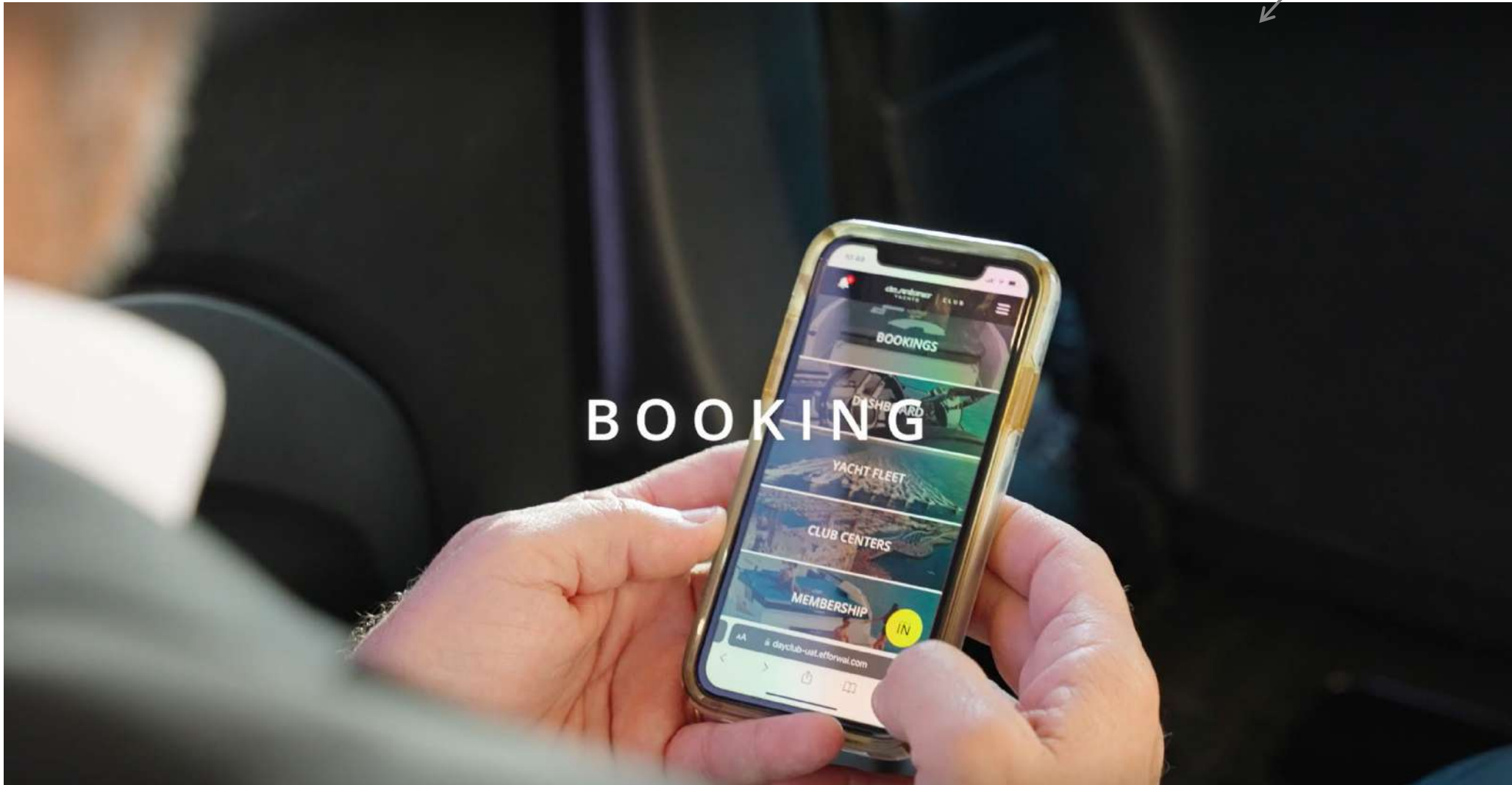


# THE USER EXPERIENCE

# Easy. Fast. Guaranteed.

*Discover how easy it is to make your booking*

Click or scan QR Code:





## Exclusivity. 100% enjoyable.

*Click and start enjoying a wonderful day*

Click or scan QR Code:



## Worriess. Comfortable.

*It has never been so easy to check out*

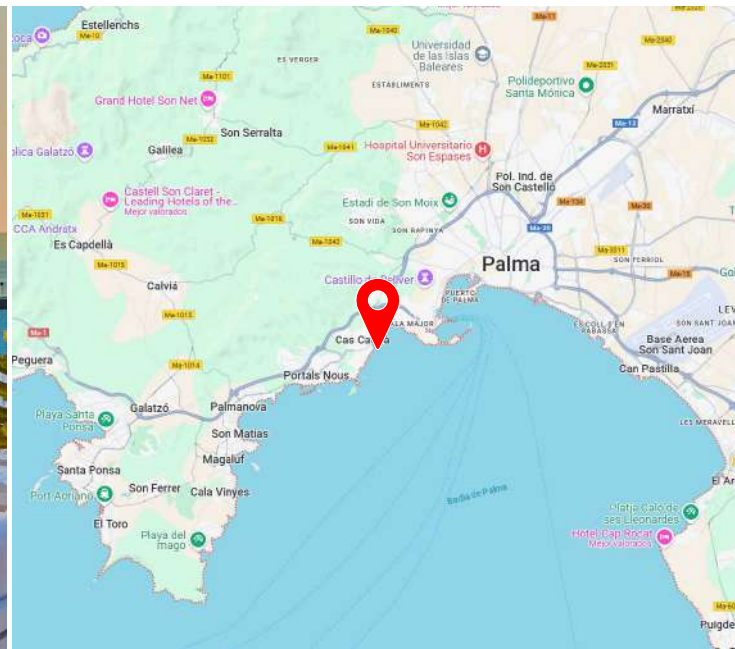
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# THE LOCATION







# THE FLEET





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MANY THANKS